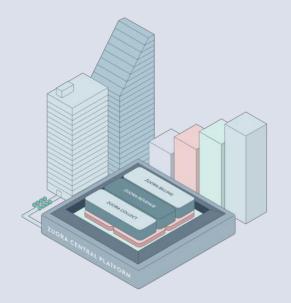
## Zuora Revenue Powered by the Zuora Central Platform



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## Recognize revenue in real-time to close the books as early as Day 0

Modern finance leaders are looking for new ways to strategically advise their business and ultimately scale revenue growth. But as they adopt increasingly complex pricing models incorporating a mix of subscriptions, one-time, and usage-based offers, their financial close process has become more resource-intensive, prone to human error and can span to weeks. With Zuora Revenue, businesses can not only automatically recognize, reconcile, and analyze revenue in real-time, but they can accurately close the books as early as Day 0, while easily forecasting their revenue targets.

# riverbed

"Zuora Revenue has streamlined and standardized our revenue recognition process to the point where we can now close our books accurately and reduce SSP analysis time by more than 90%!"

Mark Million, Director of Revenue Accounting

SIEMENS .....

"Zuora Revenue has reduced the number of manual process steps by more than 60% and shortened the processing time by about 75%.

Florian Rachny, Head of Digital Business Processes

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## Learn more at www.zuora.com/products/revenue

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## Put your daily revenue recognition on autopilot

### **Real-Time Revenue Recognition**

Set rev rec rules to automatically recognize complex pricing models (bundles, tiers, usage) and account for contract changes in pricing, quantity, or terms

#### SSP Analyzer

Use historical transaction data in Zuora to define the standalone selling prices in your revenue contracts and see their trends over time

#### **Future-Proof Compliance**

Tackle current and future compliance requirements by automatically applying the 5-step ASC 606 and IFRS 15 5-step process to all transactions

## Close the books as early as Day 0

#### **Close Process Dashboard**

Validate revenue data in real-time and easily navigate to your contracts with data exceptions using the Close Process Dashboard

#### Accounting Analysis

Proactively resolve variances in revenue recognized compared to revenue reported with accounting analysis

## **Trends Analysis**

Identify the causes of period over period revenue changes since your last closing period with trend analysis

## Get real revenue visibility in real-time

### **Built-In Revenue Reporting**

Leverage a drag and drop custom report builder along with a pre-built library of reports including financial and disclosure statements

## **Revenue Analytics**

Accurately forecast revenue targets with a live view of revenue recognized by product line, by geography, and your bookings to revenue conversion rate

Contract Grouping Performance Obligations Standalone Selling Price Delivery Based Revenue Recognition Contract Modification Management

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